

Time : 2 hours

Marks : 60

NOTE : 1) Attempt all questions.
2) Figures to the right indicate Marks.

Q. 1a) Name any four styles of leadership. Explain any three styles of leadership in detail. (15)

Q.2a) State with reasons whether the following statements are TRUE or FALSE. (8)

- 1) Planning is the last function of management.
- 2) Motivation is a psychological process.
- 3) Statistical reports are important tools of control.
- 4) Campus recruitment is an internal source of recruitment.

b) Explain the following : (4)

- 1) Monetary factors
- 2) Recruitment
- 3) Training
- 4) Profession

c) MATCH the following: (3)

I

- 1) McGregor's
- 2) Bureaucratic leader
- 3) Press advertisement

II

- 1) Follows rules and regulations
- 2) External recruitment
- 3) Theory x and Theory y

Q.3a) Describe Maslow's need hierarchy theory of motivation. (8)

b) Discuss the different methods of training. (7)

OR

Q. 3a) Explain the steps in the selection procedure. (8)

b) What is management? Explain any ten characteristics of management. (7)

Q.4a) What are the principles of scientific management? (8)

b) Discuss the steps in the control procedure. (7)

OR

Q.4a) Explain the features of planning. (8)

b) Explain the importance of decision making process. (7)

